



**MULTIPLE DISTRICT 22**  
**The International Association of Lions Clubs**  
**Council of Governors**  
**2011-2012**



**MULTIPLE DISTRICT 22 COUNCIL OF GOVERNORS' MEETING**  
**Sunday, December 4, 2011**  
**Dover, Delaware**  
**MINUTES**

Attendees: CC Bob Muchow (22A); DG Owen Landis Sr. (22A); DG Dave Studley (22B); CS Rich Barb (22C); DG Ken Chew (22D); CT Stephen Finger (22W); 1<sup>st</sup> VDG Richard Merriwether (22D); 1<sup>st</sup> VDG Don Beeson (22C); 2<sup>nd</sup> VDG Dee Hawkins (22C); 2<sup>nd</sup> VDG Mary Lee Phillips (22D); 2<sup>nd</sup> VDG Kent Eitemiller (22W); 2<sup>nd</sup> VDG Dan Scott (22A); ID Bob Corlew (12S); PID Joseph Gaffigan, Advisor (22C); PID Darley Travers, Advisor (22B); ID Ted Reiver, Advisor (22D); Charlene Travers, MD 22 Convention Chairman (22B); PDG Lee Bird, Constitution and By-Laws Chair (22D); PDG Bob Jones, MD 22 Convention Treasurer (22D); PCS Cheryl Jones, Roaring Lions Chair (22D); PDG Tom Jefts International Convention Chair (22W); IPDG John Cullison International Convention Vice-Chair (22A); IPDG Sandi Halterman, Multiple Convention Vice Chair (22C); PCC John Lawrence, LVRF Chairperson (22B); PDG Paul Hawkins, GLT Coordinator (22-C); PCC Rowe Haywood, LCIF Coordinator (22A); PDG Senora Haywood, USA/Canada Forum Vice-Coordinator (22A); IPCC Ralph Schieferstein (22D); Lion Sheila Schieferstein (22D); IPDG Karl Gude (22D) Leader Dog Coordinator; PCT Ann Reiver (22D); PDG Rodney Welch (22W); District CS Maxine Powers (22D); District CT Glenn Williams (22D); Lion Hubert Mock (22D); Lion Doris Mock (22D); MD22 AA Barbara Brimigion (22W).

**Opening - CC Bob Muchow (22-A)** called the meeting to order at 9:00 a.m. DG Ken Chew (22-D) led the pledge, DG Stephen Finger (22W) led the singing of one verse of *America* and DG Dave Studley (22-B) gave the invocation.

**Remarks by ID Bob Corlew (12-S):** Thank you so much. I just want to say what a wonderful weekend we've had, visiting you in Delaware. It has been such a wonderful time. Our sincerest thanks to DG Ken and Lion Marie for being such wonderful hosts to us and we have had a wonderful opportunity. You had a great ball last night. I felt it was a fun time for all. I felt the spirit of togetherness and family as our International President has asked us to consider was very much present last night. Thank you so much for letting me say a few words this morning and thank you again for a wonderful weekend. It has been our sincerest pleasure to be with you for this great opportunity.

**Council Secretary's Report, CS Rich Barb (22-C):** There have been no correspondences received. We have a copy of the minutes from the meeting of the Council of Governors on October 9th in Hagerstown which have been received and updated and see that there are no other corrections, I would like a motion to accept them as printed. DG Dave Studley (22B) made the motion to accept the minutes and DG Stephen Finger (22W) seconded it. The motion was carried to accept the minutes.

**Council Treasurer's Report, CT Steve Finger (22-W):** The financial statement for this meeting does not include the 2011-2012 Budget Carryover and Income Statement, as I am moving files from Excel to QuickBooks. The Statement of Expenditures and Account Balance as of

November 30, 2011 is included. The other income line includes money collected for the USA/Canada Leadership Forum, the money collected for the Emerging Lions Seminar, and the funds returned to the general fund by the 2010-2011 International Convention Committee after Seattle expenses were completed. The checking account balance is \$36,019.46 with one check outstanding in the amount of \$1,153.00, and is in balance. The money market account balance is \$54,021.73. It has returned a total of \$21.27 in interest as of 11/30/2011. We only have one bill to pay and that's for the accountant to review last year's books. DG Rich Barb (22-C) made the motion to pay the accountant's bill. DG Ken Chew (22-D) seconded it. The motion was carried.

**CC Bob Muchow (22-A):** The Treasurer's report will be placed on file for audit.

PIP Clement Kusiak (22-A), Advisor asked if the Council reviewed the audit referenced in the Treasurer's report and they did approve it. CC Bob Muchow replied for the Governors by stating that the audit had not been completed and that a new auditor was being sought by the 2010-2011 Council. When the audit is completed, the current Council will review it.

### **Committee Chair Reports:**

#### **PDG Paul Hawkins (22-C), MD22 Global Leadership Team Coordinator:**

(Verbal Report) We did conduct the Emerging Lions Session. I received some comments from those who attended and I will be providing a written report on the session and will include those comments. I would like to thank VDG Skip (Hoffman) who went out and queried those participants in the session and got some very good comments as well. I think that we will distribute them to next year's Council and hopefully they will use them if they decide to proceed with that. The Regional Institute is coming up. This Emerging Lions Session was a tremendous opportunity to identify participants for the Regional Institute. Included in the package of my written report is the announcement of the institute. The registration forms have gone out to all the districts. Please encourage your Emerging Lions and any others to attend the institute.

(Written Report) The "Emerging Lions" session was conducted on October 29, 2011 at the Annapolis Elks Lodge. A total of sixty two (62) Lions attended. Participant response on site was considered favorable and the Council of Governors expressed satisfaction with the event. A final report will be provided by separate correspondence.

We received notification and confirmed the Regional Institute with the National Emergency Training Center at Emmitsburg. The Institute will be held February 17-19, 2011. A flyer was distributed to all DG Teams in the Multiple and the formal announcement and registration forms will follow. (A copy of the flyer is attached.)

The Multiple District and District GLT's responded to notices of clubs in danger of suspension within the Multiple District. District Governors were advised that the GLT stands prepared to provide assistance and support as requested.

An email from LCI GLT was sent to all District GLT Coordinators last month providing information on funding support for District GLT training in critical areas. Eligible programs are the Certified Guiding Lion Training, Club Excellence Process (CEP) Facilitator's Training and Zone Chairperson Training. The Council is encouraged to avail their District of this opportunity for up to \$300 per year to conduct training in those eligible programs. (A copy of the program Fact Sheet is attached.)

We would like to finalize seminar plans for the MD-22 Convention early so that they can be properly publicized and used to attract Lions to Salisbury. Please solicit the opinions of Lions in each District for their thoughts on seminar topics and pass on suggestions to District GLT Coordinators or members of the MD GLT (CC Bob, PCC John Lawrence, Lion Ann Reiver, Lion Rodney Timmons, or myself).



## 2011-2012 GLOBAL LEADERSHIP TEAM DISTRICT FUNDING SUPPORT PROGRAM FACT SHEET

### WHAT IS THE GLT DISTRICT FUNDING SUPPORT PROGRAM?

This program offers limited funding to support the delivery of critical training and development programs to support clubs. Eligible programs are Certified Guiding Lion Training, Club Excellence Process (CEP) Facilitator's Training and Zone Chairperson Training. Eligible expenses will be reimbursed on a matching funds basis, in an amount up to US\$300 per district per year. Funding must be applied for by the GLT District Coordinator with the approval of the District Governor, respective GLT Multiple District Coordinator and the GLT Area Leader. Funding must be approved by LCI in advance of the training to secure funds.

### HOW DO I APPLY FOR FUNDING?

To apply for funding, application forms must be completed and submitted by the GLT District Coordinator in advance of the training. Applications may only be submitted by GLT District Coordinators. To qualify for funding consideration, all applications must be complete, including all required signatures (GLT District Coordinator, respective District Governor, GLT Multiple District Coordinator and GLT Area Leader). An individual completed application is required for each training program for which funding support is requested.

The application requires district and program information, including a list of instructors' names, qualifications and the program schedule. All training must be based on the LCI board approved curriculum for these programs, available on the LCI website ([www.lionsclubs.org](http://www.lionsclubs.org)).

Completed application forms must be submitted to the Leadership Administration Department in advance of the training:

By mail to:  
Leadership Administration – GLT Funding  
Leadership Division  
Lions Clubs International  
300 W. 22nd St.  
Oak Brook, IL 60523-8842  
USA

By email to:  
[globalleadershipteam@lionsclubs.org](mailto:globalleadershipteam@lionsclubs.org)

By fax to:  
630/571-1682

Upon receipt, this information will be reviewed, and if approved, an acceptance letter will be sent to the GLT District Coordinator. **No funds will be dispersed without this pre-training approval.**

### WHAT IS REQUIRED AFTER THE TRAINING HAS BEEN COMPLETED?

After the training program has been completed, the GLT District Coordinator must submit a Participant Verification Form along with an Expense Claim Form and corresponding receipts for eligible expenses incurred.

Eligible expenses qualifying for reimbursement include:

- meeting room rental
- materials
- audiovisual equipment rental
- meals and lodging expenses of the participants and instructors

It is imperative that the completed Expense Claims are submitted promptly and in accordance with Lions Clubs International policy, which states that claims must be received within 120 days of completion of the training seminar. Claims received after 120 days will not be eligible for reimbursement.

**Upon receipt, this post-training information will be reviewed, and reimbursement in an amount up to 50% of the total of eligible expenses will be processed and dispersed.**

**The total reimbursement per district per year is US\$300. All reimbursements will be made payable to the district.**

**QUESTIONS?** Contact us by e-mail at [globaleadershipteam@lionsclubs.org](mailto:globaleadershipteam@lionsclubs.org) , telephone at 1-630-468-6703, or by fax at 1-630-571-1682.



**2011-2012 GLT DISTRICT FUNDING SUPPORT APPLICATION**

Complete and submit this application to request funds for Certified Guiding Lion Training, Club Excellence Process (CEP) Facilitators' Training or Zone Chairperson Training. Pre-training approval by LCI is required to secure funds - submission of this application does not guarantee funds will be provided. If application is approved, funds in an amount up to US\$300, not to exceed 50% of the total of eligible expenses, will be provided on a reimbursement basis, payable to the district. **Please submit an individual application for each eligible training program for which you are requesting funds (maximum annual reimbursement per district is US\$300).**

**DISTRICT INFORMATION**

1. District Number: \_\_\_\_\_  
Multiple District Number: \_\_\_\_\_

2. GLT District Coordinator Contact Information:

Name (*please print*): \_\_\_\_\_ Member ID #: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_

**PROGRAM INFORMATION**

1. Type of Training Program (check one):
  - Certified Guiding Lion Training
  - Club Excellence Process (CEP) Facilitator’s Training
  - Zone Chairperson Training
2. Program Date: \_\_\_\_\_
3. Program Location: \_\_\_\_\_
4. Target Audience (describe): \_\_\_\_\_  
\_\_\_\_\_
5. Number of Participants: \_\_\_\_\_
6. Training Instructors:

<u>Name</u>	<u>Title</u>	<u>Qualifications</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
7. Program Schedule: please attach

**Required Application Endorsements**

\_\_\_\_\_  
District Governor *[please print]*

\_\_\_\_\_  
District Governor *[signature]*

\_\_\_\_\_  
GLT D Coordinator *[please print]*

\_\_\_\_\_  
GLT D Coordinator *[signature]*

\_\_\_\_\_  
GLT MD Coordinator *[please print]*

\_\_\_\_\_  
GLT MD Coordinator *[signature]*

\_\_\_\_\_  
GLT Area Leader *[please print]*

\_\_\_\_\_  
GLT Area Leader *[signature]*

**SUBMIT COMPLETED APPLICATION:**

By mail to:

Leadership Administration – GLT Funding  
Leadership Division  
Lions Clubs International  
300 W. 22nd St. Oakbrook, IL 60523-8842  
USA

By email:

globalleadershipteam@lionsclubs.org

By fax to: 630-571-168

**2011-2012 GLT DISTRICT FUNDING SUPPORT  
PARTICIPANT VERIFICATION FORM**

**The Lions below certify their participation in (check one):**    **District Number:** \_\_\_\_\_

- Certified Guiding Lion Training**                      **Program Date:** \_\_\_\_\_
- Club Excellence Process (CEP) Facilitators’ Training**

- Zone Chairperson Training**                      **Please reproduce this form as necessary**

	<b>Club #</b>	<b>Name (Please Print)</b>	<b>Member#</b>	<b>Title</b>	<b>Signature</b>
<b>1</b>					
<b>2</b>					
<b>3</b>					
<b>4</b>					
<b>5</b>					
<b>6</b>					
<b>7</b>					
<b>8</b>					
<b>9</b>					
<b>10</b>					
<b>11</b>					
<b>12</b>					
<b>13</b>					
<b>14</b>					
<b>15</b>					

\_\_\_\_\_  
District Governor (print and sign)

\_\_\_\_\_  
GLT District Coordinator (print and sign)

MAIL TO: Leadership Administration – GLT Funding, Leadership Division, Lions Clubs International,  
300 W. 22<sup>nd</sup> St., Oak Brook, IL 60523-8842 USA

EMAIL TO: globalleadershipteam@lionsclubs.org

FAX TO: 630-571-1682

**MULTIPLE DISTRICT 22 LIONS LEADERSHIP INSTITUTE**  
**February 17– 19, 2012**  
**National Emergency Training Center**  
**Emmitsburg, Maryland**

**Two sections being offered**

The Basic Institute is a prerequisite for the Advanced Institute

**BASIC**

**Public Speaking 101**  
**Meeting Management**  
**Indicator**  
**Goal Setting**  
**Communication Skills**  
**And More**



**ADVANCED**

**Public Speaking 202**  
**Myers-Briggs Type**  
**Conflict Resolution**  
**Volunteer Leadership**  
**And More**

**WHY SHOULD I ATTEND?**

- To make your clubs more effective in serving your community
- To learn about your strengths and weaknesses
- To become a more effective leader
- To improve your public speaking and communication skills
- To learn more about Lionism and its role in your community
- To develop interpersonal skills
- To develop new friendships from throughout the Multiple District
- To get new ideas in service projects and fund raising in your Clubs



- All in a beautiful campus setting
- Private room with bath
- Great food
- Time for fun and fellowship
- Meet old Lions friends and make new ones
- Accomplished instructors
- Come away inspired

**WHAT WILL IT COST?**

The tuition is \$160.00. This includes two nights lodging, six meals, and all instructional materials. Ask your club or district for a partial sponsorship.

**HOW DO I SIGN UP?**

Contact your District Leadership Chair or  
PCC John Lawrence, 410-725-0150, [lions@johnlawrence.name](mailto:lions@johnlawrence.name) or  
PCC Rowe Haywood, 410-272-8835, [rhaywood1@comcast.net](mailto:rhaywood1@comcast.net)



District: \_\_\_\_\_  
 Program: \_\_\_\_\_  
 Currency: \_\_\_\_\_  
 (Please use one claim form per currency)

## 2011-2012 GLOBAL LEADERSHIP TEAM DISTRICT FUNDING PROGRAM

### EXPENSE CLAIM FORM

(Please read the Rules for Expense Reimbursements) (Photocopy if additional forms are needed.)

Date	Meals (Receipts must be attached)			Lodging (Receipts must be attached)	Program Expenses (Receipts must be attached)			Totals
	Breakfast	Lunch	Dinner		Printing/Photocopying/Supplies	Meeting Room	Audiovisual Equipment	
<b>1. Itemize and attach <u>all original</u> receipts.</b> <b>2. State expenses in currency actually paid. <u>Do not convert currency.</u></b> <b>3. This form must be used for reimbursement.</b>							<b>GRAND TOTAL :</b>	

I represent to the best of my knowledge and belief that all expenses listed were actually incurred and are in conformity with the association's Rules for Expense Reimbursement for the 2011-2012 Global Leadership Team District Funding Support Program. I understand that by virtue of signing this expense claim, it becomes a part of the association's official records and may be subject to review by parties normally allowed to make such inspections.

Name: \_\_\_\_\_

GLT District Coordinator

Signature: \_\_\_\_\_

GLT District Coordinator

**Return this form with all required documentation to Leadership Administration – GLT Funding, Leadership Division, 300 W. 22 Street, Oak Brook, IL 60523-60523 USA, as soon as the Global Leadership Team Funding program is complete.**

**Questions? Please contact at [globalleadershipteam@lionsclubs.org](mailto:globalleadershipteam@lionsclubs.org)**

CC Bob Muchow (22-A) stated that he also attended the Emerging Lions Session and was quite impressed with the passion for Lionism and the emotion and seriousness that the governors showed at that meeting. He thought that most people were impressed with what they did at that meeting.

**PCC Grant Curtis (22-D), MD-22 Global Membership Team Coordinator:**

**(Note: This report was submitted as a written report, no verbal report was given at the meeting.)**

The November numbers are as follows:

22A - 20  
22B - 15  
22C - 26  
22C DISTRICT OF COLUMBIA + 3  
22D - 11  
22W - 3

TOTAL: - 72

The total is worse than October's total. We must fix our problems of getting new members and of retention. I have a method to help get new members. Encourage your clubs to contact me or their District Global Membership Team for help.

**PDG Tom Jefts (22-W), International Convention Chairperson:**

There are a few additions to the written report. There are still negotiations going on for our hospitality room, but a joint breakfast with Virginia, West Virginia and Connecticut, so far, will be on June 23rd. There are also some negotiations going on with the New England states, but there is still time to present it to the Council.

(Submitted Written Report) The Multiple District 22 International pin arrived on the 17th of November, so I can now report that the convention pins will be distributed to the Districts at the December Council meeting and that they need to be distributed within the Districts and sold. It is important that the pins are sold in order to help with the cost of the convention.

Negotiations for a hospitality room with LCI and a joint breakfast with Virginia, West Virginia and Connecticut so far on Saturday, June 23rd, at our hotel, the Seacloud. As soon as the cost and other details are available, we will pass it on. It is important that if attendees want to save money, that they register early before December 31, 2011. More information will follow. The committee will prepare a fact sheet with all the information to be distributed at the February Council meeting.

As requested, we had a meeting with PIP Clem on the availability of material, a new style hat and people that could make uniforms once the material was obtained. It was mentioned that 22D might have some seamstresses that could be asked. PIP Clem said he will make some contacts on the material.

Either way it doesn't look as though a new uniform or the making of new present style uniforms can be ready for either the International Convention in Busan or Germany.

**PCC Rowe Haywood (22-A), MD22 Lions Clubs International Foundation (LCIF) Chairperson:**

The District LCIF Coordinators for Lions Year 2011 – 2012 are:

- District 22A – PDG Keith Williams
- District 22B – PDG William Culver
- District 22C – PCC Michael Bleything

- District 22D – PDG Robert Daniels
- District 22W – PDG Barbara McKenney

The following significant actions/activities have occurred, or, are on-going throughout MD22 in support of the Lions Clubs International Foundation:

1. Current contributions to LCIF, from MD22 for Lions Year 2011 – 2012. A detailed report of contributions by each Club in MD22 has been electronically transmitted to each District Governor, and District LCIF Coordinator, by the LCIF Point of Contact for MD22, Jayne Westerlund, and by the MD22 LCIF Coordinator. This information is compiled and transmitted on a quarterly basis.
2. Each District Governor should have received an update, from LCIF of the following:
  - Melvin Jones Fellowship/Progressive Melvin Jones Fellowships for the Clubs in his/her District. This is a by-name report.
  - A current “Status of Installments: Listing of partial payments for MJF/PMJFs.” District Governors and LCIF Coordinators are reminded that these reports may include confidential MJF/PMJFs that have not yet been presented.
3. LCIF has recently informed MD-22 that it has not received the Goals and Objectives from two of its Districts for Lions Year 2011 – 2012. This matter is being coordinated with the District Leadership Teams and District LCIF Coordinators separately.
4. Districts are strongly encouraged to use this wealth of data that is being transmitted from LCIF, in the District’s efforts to enhance its LCIF Program including increasing the level of contributions for this Humanitarian Arm of the International Association.

He encourages the governors to start pushing the clubs in each district to make their contributions to the Lions Clubs International Foundation through the award of the Melvin Jones Fellowship. The donations are down this year, but he's sure that they will be able to pick up. The number of Melvin Jones that has been awarded so far has also gone down. He encourages the governors to push these areas. The district coordinators have been in office for three years. He encourages the governors to start thinking now about who the replacements will be for each district for next year and start having the replacements work with the current coordinators so there will be a smooth transition.

PIP Clement Kusiak (22-A) stated that during the Campaign SightFirst II, there were model clubs throughout the world. We had quite a few in our Multiple District. Someone asked him a question. If a model club raised \$20,000, they were eligible for 20 Melvin Jones Fellowships. If they chose not to give fellowships, but they wanted to give a different category of recognition that you receive from LCIF, can they do that through LCIF? In other words, take a \$1000 and split it up and give a recognition valued at \$250 and give out four (4) recognitions rather than just one. It's not called fellowships. This is the first time that they have done this and they're feeling that they are only identifying 20 members Can we identify more members in the club with a recognition? Can you do that without going with a fellowship? PCC Rowe Haywood (22-A), MD-22 LCIF Chairperson replied that he didn't have an answer, but would contact LCI on Monday to find out.

**PCC John A. Lawrence (22-B), LVRF Chairperson:**

District 22-B and District 22-W held their LVRF Dinners on October 29<sup>th</sup> and November 5<sup>th</sup>. This year, 22-W soundly bested 22-B by raising over \$19,000 versus just over \$14,000. I would encourage each district to hold such an event. With the talks from the Lions Low Vision Center staff and the testimonials from patients, we have helped; it brings to life the wonderful work done at the center and our role in it. You come away proud to be a Lion and ready to help.

The Second Annual Aim for Sight Sporting Clay event was held on 22 October. This year we had 2 locations, one near Queenstown on the Eastern Shore and the other near Westminster on the Western Shore. It was a booming success. We had 81 shooters at Queenstown and 21 shooters at Westminster. The total raised was over \$11,000, compared to \$8,000 last year. A large part of that increase came from our Trunk of Treasures, filling a trunk donated by Lion Ralph Young with all sorts of goodies, including a signed copy of Tom Clancy's latest thriller and a handmade afghan by PDG Susan Timmons. The trunk raffle netted \$2,500. Next year we plan to add a third site in the Southern Maryland area, down 22-C somewhere.

PIP Clement Kusiak (22-A), Advisor suggested Bull Run and PCC John A. Lawrence (22-B), LVRF Chairperson stated that he will look into it.

The annual Lions Day at Wilmer rally was held on 19 November, with the theme "Appreciation for our past..... Confidence in our present..... Trust in our future". The auditorium was nearly full with 150 Lions and guests in attendance. In addition to celebrating the 20<sup>th</sup> anniversary of the founding of the Lions Vision Center, we also celebrated the 90<sup>th</sup> anniversary of the chartering of the Baltimore Host Lions Club, the first club in our Multiple District. After a visit from "Tiger" Shwed, we heard reports from the professional staff, two wonderful testimonials, and raised an additional \$10,000. Encourage your people to come next year.

While all the above reports are great, we cannot rest on our laurels. To date, we have raised about one half of our annual budget. Please continue your efforts in helping the Lions Low Vision Center at Wilmer. Also, please join us at our next LVRF Board Meeting on 21 January, 2012. Please come and see what we do.

**PCT Charlene Travers (22-B), MD-22 Convention Chair, IPDG Sandi Halterman (22-C) Vice-Chair, PDG Bob Jones (22-D), Treasurer**

On Thursday and Friday, October 6<sup>th</sup> and 7<sup>th</sup>, a site visit to the Clarion Hotel & Hager Hall Conference & Event Center in Hagerstown, MD was made by the MD22 Convention Committee members and PDG Rodney Welsh, Convention Chairman for 22-W to consider their facility as our 2016 MD22 Convention site. We also visited several surrounding hotels in the area that could be used to accommodate our attendees. Our committee will discuss our findings from this visit in depth at the Mid-Winter Conference to be held February 4, 2012, at the Wicomico Youth & Civic Center. As an overview of our visit to Hagerstown, it would seem to be sufficient to meet our current convention needs.

Our Committee met with the Charles Rousseau, General Manager, Larry Cox, Chef, and Stacie Desautels, Event Manager at the Wicomico Youth & Civic Center on November 16 to suggest menus, review meeting areas, and generally do a walk-through of the building. Ms Desautels will put together a contract and forward it to us for review. We also visited several of the local hotels. The hotels that were used last year will give us the same rates as 2011.

Our committee is now working in earnest to keep all of our Multiple District 22 Lions, Lioness, and Leos informed and up-to-date with our committee's progress through monthly articles in each Sub-District newsletter. These articles will also be e-mailed to each Sub-District Convention Chairman to be discussed at Cabinet meetings and Zone meetings.

We sincerely hope each District Governor will encourage everyone in their district to attend our 2012 Multiple District Convention May 9 -12, 2012.

**PDG Bob Jones (22-D), MD-22 Convention Treasurer:** We really need to talk it up. We looked at every one of the concerns, positives and negatives. We addressed the negatives with Salisbury. They understood a lot of them. In fact, they knew them as we did. Most of them have been changed. I think we could have a much better time now. It will be better organized.

PID Joe Gaffigan (22-C), Advisor inquired when the first mailing will be going out and PCT Charlene Travers (22-B), MD 22 Convention Chair replied that it will be in January

PIP Clement Kusiak (22-A), Advisor stated that this is the 90th year for each district to be celebrating the first generation of Lions clubs to be formed in the districts; 22A, B, C, and W. 22D's club, the Wilmington Club, folded up. He questioned whether there is some way that the Council could consider at the convention, whether it be the front of the cover, to identify this first generation of clubs since it would draw a lot of attention from the people. It's a first generation of Lions clubs for this Multiple District which started in 1921. He would like the Multiple Convention to focus on that so that the clubs could say: "Gee, that's really great. We're celebrating the first generation of Lions Clubs."

**PDG Bob Jones (22-D), MD22 Convention Treasurer:** I have been asked by Council Treasurer Stephen to take a look at our proposed budget, omitting the Council's contribution. My best guess is that the only way to do that is to raise the prices for the Lions to attend the meeting at the convention. Probably 5 years or so, we looked at the enormous amount of money we had in our treasury and it was the decision of the Council to make a contribution to the Multiple District Convention and give back to the Lions who put the money in. If we lose that contribution, we will raise prices for the grassroots Lions who attend.

PID Darley Travers (22-B), Advisor asked what the amount of donation was last year. PDG Bob Jones (22-D), MD-22 Convention Treasurer indicated that it was \$5200 last year. To balance the budget this year, it was about \$5200, but that was only based on the final figures from last year. It depends on the cost of the entertainment. The MD-22 Convention Committee doesn't know what the meal prices will be this year. PDG Bob Jones (22-D), MD-22 Convention Treasurer stated that if we want to drive people away, the best way is to raise the prices.

PDG Lee Bird (22-D), Constitution and By-Laws Chairman questioned how much the deficit would be without any contribution from the Council. PDG Bob Jones (22-D), MD-22 Convention Treasurer reported that the amount would be \$5200. Council Treasurer Stephen Finger (22-W) stated that the MD-22 Convention Committee does have an approved contribution of \$5200.

**PDG Bob Jones (22-D), MD-22 Convention Treasurer:** There is no deficit if the contribution comes through.

## MD-22 CONVENTION BUDGET 2011-2012

INCOME				
		<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
<b>Convention Income</b>				
	Exhibits	\$2,745.00		\$2,745.00
	Golf Tournament	\$2,799.00		\$2,799.00
	Merchandise	\$1,004.00		\$1,004.00
	Raffle	\$3,430.00	177.00	\$3,253.00
	Tail Twister	\$192.00		\$192.00
	TOTAL Convention Income	\$10,170.00	177.00	\$9,993.00
<b>Interest Inc</b>				\$0.00
<b>MD22 Dues*</b>		\$10,728.82	10,728.82	\$0.00
<b>Meal Payments</b>				\$0.00
	Critique Meeting	\$399.00		\$399.00
	Mid-Winter Conference	\$350.00		\$350.00
	TOTAL Meal Payments	\$749.00	-	\$749.00
<b>Ticket Sales</b>				\$0.00
	Baseball			\$0.00
	Convention	\$9,281.00		\$9,281.00
	District 22-A	\$5,937.00		\$5,937.00
	District 22-B	\$5,101.00		\$5,101.00
	District 22-C	\$6,776.00		\$6,776.00
	District 22-D	\$7,815.00		\$7,815.00
	District 22-W	\$9,711.00		\$9,711.00
	Other	\$216.00		\$216.00
	TOTAL Ticket Sales	\$44,837.00	-	\$44,837.00
Transfer from Council		\$5,199.18		\$5,199.18
<b>Wicomico County Donation</b>				\$0.00
<b>TOTAL INCOME</b>		\$71,684.00	\$10,905.82	\$60,778.18
* Dues income based on MD22 population of 7153 (est.)				

<b>EXPENSES</b>		<b>Budget</b>	<b>Actual</b>	<b>Variance</b>
Bank Charge				
Committee Expenses				
	Hotel	\$2,224.00	\$504.00	\$1,720.00
	Meal	\$1,396.00	\$732.97	\$663.03
	Miscellaneous	\$62.00		\$62.00
	Site Visits	\$335.00		\$335.00
	Telephone & Fax			\$0.00
	Travel	\$2,338.00		\$2,338.00
	<b>TOTAL Committee Expenses</b>	<b>\$6,355.00</b>	<b>\$1,236.97</b>	<b>\$5,118.03</b>
Convention Expenses				\$0.00
	Badges & Pins	\$695.00		\$695.00
	Banners & Signs	\$280.00		\$280.00
	Baseball Tickets			\$0.00
	Convention Center	\$11,396.00		\$11,396.00
	Decorations	\$100.00		\$100.00
	Distinguished Guest	\$510.00		\$510.00
	Entertainment	\$3,000.00		\$3,000.00
	Exhibit Services	\$1,366.00		\$1,366.00
	Gifts & Awards	\$1,358.00		\$1,358.00
	Golf Tournament	\$2,903.00		\$2,903.00
	Hospitality	\$270.00		\$270.00
	Meals	\$34,538.00		\$34,538.00
	MD Sales Tax	\$1,990.00		\$1,990.00
	Merchandise	\$1,218.00		\$1,218.00
	Raffle Prizes & Expense	\$2,020.00	\$369.60	\$1,650.40
	Ticket refunds	\$746.00		\$746.00
	Transportation			\$0.00
	<b>TOTAL Convention Expenses</b>	<b>\$62,390.00</b>	<b>\$369.60</b>	<b>\$62,020.40</b>
District Governor Expenses		\$1,747.00		\$1,747.00
Meetings				\$0.00
	Critique	\$399.00		\$399.00
	Mid-Winter Conference	\$391.00		\$391.00
	<b>TOTAL Meetings</b>	<b>\$790.00</b>		<b>\$790.00</b>
Office		\$68.00		\$68.00
Other Expenses		\$3.00		\$3.00
Photographs		\$4.00		\$4.00
Postage and Delivery		\$117.00		\$117.00
Printing and Reproduction		\$2,355.00	\$90.00	\$2,265.00
Tickets		\$210.00		\$210.00
<b>TOTAL ADMINISTRATIVE</b>		<b>\$2,757.00</b>		<b>\$2,757.00</b>
<b>TOTAL EXPENSES</b>		<b>\$71,684.00</b>	<b>\$1,696.57</b>	<b>\$69,987.43</b>
				\$0.00
<b>TOTAL INCOME</b>		<b>\$71,684.00</b>	<b>\$10,905.82</b>	<b>\$60,778.18</b>
				\$0.00
<b>NET INCOME (EXPENSE)</b>		<b>\$0.00</b>	<b>\$9,209.25</b>	<b>(\$9,209.25)</b>

**PDG Dalton L. “Dal” Mann (22-B), Public Relations Co-Coordinator:**

**(Note: The following report from PDG Dal Mann was read by CC Bob Muchow.)**

Public Relations are a very important component of the Lions activities. Our membership, fundraising activities and public support would be greatly enhanced if the public, in general, knew who we are and what we do. Hence, making the raising public awareness is one of our important goals. Those goals for the year have been transmitted to the Council but, as a reminder, a copy is attached. We would respectfully ask the Council to approve these goals and objectives.

There are numerous clubs through the multiple district who are doing an excellent job of getting their activities into the news media. Others hold activities that bring attention to the good that we do in our communities. One of the great activities is Vision Days. Not only do we raise funds for LVRF but we also, if done correctly, inform the public of our efforts on behalf of low vision and blindness. There are many others such as the Easton Waterfowl Festival, Ridgely Strawberry Festival, Daffodil Days in Kent County and a host of others. Unfortunately there are not enough of these.

Major Multiple District public relation events include the Memorial Day Parade (Monday, May 28) and the MD-22 Convention (May 9 – 12). Lion Brindisi Chan (MD-22) and Lion Woody Woodward (MD-24) are working diligently on the 2012 Memorial Day Parade in Washington, DC. Unfortunately we will be unable to get the \$20,000 grant this year as we have for the past three years. We need to actively support a project to encourage clubs to contribute to this most important program. To cover our share of this loss of revenue (\$10,000) we need an average of about \$45 from each of the 229 Lions Clubs in the MD. This equates to approximately \$1.50 for each of the 7458 member.

Once again we would respectfully ask the Council to approve our goals and objectives.

CC Bob Muchow (22-A) stated that PCC Clare Newcomer (22-W), Research and Long Range Planning Chair, submitted to the Council a list of proposed changes to the Policy and Procedures Manual and hoped that the Council would adopt them at the Council of Governors meeting. There was an informal Council of Governors discussion meeting on December 3rd at which several other proposed changes to the Policy and Procedures Manual were identified so they will be forwarded to PCC Clare. It was decided that the Council would do them altogether so there will be no vote today on the updated Policy and Procedures Manual, and they will be addressed at the Mid-Winter Conference on February 4th in Salisbury.

**Lion Donna Jackman (22-W), MD-22 Diabetes Awareness Chair:**

**(Note: This report was submitted as a written report, no verbal report was given at the meeting.)**

District 22-A—Lion Allen Whitlock reports that he is having a meeting with all the clubs in District 22-A in hopes of establishing programs throughout his district, in hopes that they will take over the golf tournament and have walks and other events to create a greater awareness of diabetes activities in their district. His hope is that they will have walks, rides and other fund raising activities to support Camp Possibilities, the camp for diabetic children.

District 22-B—Lions Eddie Vance and Rick Vance are co-chairman for their District. They are just getting started and are hoping to get more of the clubs involved in their district in participating in activities to create a greater awareness of the increase in the number of people developing diabetes and means of curbing the risk of developing this life changing disease. They are available to speak to clubs or will help clubs get speakers pertaining to cause, effects and preventions of this disease.

District 22-C—Lion Lauren Neuman is the District 22-C Diabetes Chairman. She has contacted clubs to volunteer to come and present a program. She is rather discouraged as she has had no response to her offer. Lion Donna Jackman offered to get with her to see what can be done to try and create interest and stimulate the clubs to become more involved in promoting this program.

District 22-D—Lion Gary Stumpf is the District Diabetes Chairman. He reports that he has several scheduled programs to present to clubs in his district. Gary is a diabetic and can give first-hand information on the cause and effects this disease has on one's body.

District 22-W—Lion Donna Jackman chairs the program in this district. The Lions raised \$10,062 in their annual Kiss-A-Pig Contest. They also raised \$2,496 for the Diabetes Walk held in Frederick, Maryland. These two events were held on October 9 with the Kiss-A-Pig Contest being held after the Walk was completed. All this money is donated to the American Diabetes Association and 100% of all funds donated by Lions go toward research to find a cure for diabetes. The Lions are presently selling small stuffed animals to raise funds toward sending diabetic children to Lions Camp Merrick during the summer of 2012. Plans are in the making for a motor cycle ride in the spring to raise funds for sending diabetic children to camp for a week. More information will be forthcoming.

**Lion Dick Waughtal (22-D), MD 22 Information Technology Chair:**

**(Note: This report was submitted as a written report, no verbal report was given at the meeting.)**

As mentioned in my last report, please visit either the [www.md22.org](http://www.md22.org) and/or the [www.md22lyf.org](http://www.md22lyf.org) websites and you'll find the newly redesigned sites which are fully operational.

The extensive changes made to both are working fine. Viewership is about the same for this Lions year as last, amounting to less than 100 hits per month. Not great, but someone visits regularly.

There continues to be places where more information is needed. It seems prudent for someone to examine the websites and determine if more info is indeed needed or if changes are wanted to make the site more relevant. We look forward to fellow Lions suggesting content for the MD-22 home page, for example.

Please spread the word about the availability of our newly revised sites. Anything fellow Lions can do to help advance the use of these sites will make for a richer communication within the Multiple District and the Lions Youth Foundation activities.

**PCS/T Cheryl Jones (22-D), MD 22 Roaring Lions Chair:**

**(Note: This report was submitted as a written report, no verbal report was given at the meeting.)**

Roaring Lions is a program that is trying to get off the ground, but still seems to be struggling. So far District 22-W will be holding 2 classes within their district, District 22-B and 22-D may have a class starting, and Districts 22-A and 22-C still have no prospects. The way it looks right now, we are planning to have a Roaring Lions Speak-Off at the MD 22 Convention in May 2012. Thank you for allowing me to serve on this committee.

**Lion Elwood Glass (22-W), MD-22 Preschool Vision Screening Program Coordinator:**

**(Note: This report was submitted as a written report, no verbal report was given at the meeting.)**

The screening of children ages one thru five years for the factors of amblyopia continues in all sub-districts of Multiple District 22. Statistical figures for these screenings are not available at this time. It became necessary to postpone the meeting of the PSVSP Steering Committee originally scheduled for December 13<sup>th</sup>, 2011 until January 10, 2012.

A complete report of the screening activities presently in progress will be presented at the next Council of Governors meeting.

DG Ken Chew (22-D) made the motion to approve all the committee reports; seconded by DG Owen Landis (22-A). The motion was carried.

**Old Business - none**

**New Business:**

The Council is not making a motion to approve the revised Policy and Procedures Manual at this meeting.

**Comments from District Governors and Council Chair:**

**DG Owen Landis (22-A)** – We certainly went through the Policy and Procedures Manual very thoroughly yesterday, but as CC Bob said, we're not going to make any decisions on that today. I think most importantly to me is that when I get together with Council how well we work together in harmony. When I get together with these gentlemen, it's a real honor because we work so well together.

**DG Dave Studley (22-B)** – First, I would like to congratulate District Governor Ken and Lion Marie for the great social yesterday. ID Bob, we really appreciate the time that you spent with us and the information that you brought from International and I didn't need an interpreter at all. I have to echo Governor Owen's words. I think this Council has clicked in a lot of different ways, from working together well to playing together well. It's a lot of fun. We've enjoyed each other's company and working with each other and looking forward to the last 6 months of our year.

**CS Rich Barb (22-C)** – It's always a pleasure to come to Delaware to experience the great hospitality that 22D extends. DG Ken, once again, it was a great night, always an enjoyable evening. Certainly last night we had some surprising performances that all of us will remember for a long time.

**CT Steve Finger (22-W)** - I would like to echo the comments of my fellow District Governors and also congratulate District Governor Ken and Lion Marie for a very successful and enjoyable, entertaining event. I would also echo District Governor Dave's comments that our international guest gave us some very inspirational words and we appreciate that.

**DG Ken Chew (22-D)** – I think that I am the luckiest Lion on earth for all of you who came and made this a wonderful ball, especially our ball chair, Lion Gail Krebs from the Claymont Lions Club who did all the set-ups and took care of all of it so it ran smoothly. I especially want to thank our international guest, International Director Bob Corlew and his wife Dianne. We got the chance to tour beautiful Odessa at Christmas time. I thank all of you for coming.

**Comments from MD-22 Advisors:**

**ID Ted Reiver (22-D)** - I would like to echo all the comments that have gone before. I would like to commend this Council for having a record short meeting.

**PIP Clement Kusiak (22-A)** - I do want to congratulate the Council for their diligence in what they're doing, not only in looking for new members, but what they're doing within their clubs. There is a program that's coming about. Those of you who were at the convention last year had seen it launched. The LCIF group is now having a program for measles initiative. A lot of people don't realize that having measles and not being treated for it can lead to blindness. LCIF and LCI have embarked on this and it's a great opportunity for the Lions in MD-22 to be part of that program. I have seen firsthand some of the results of what has happened in that part of the world. When I was at the convention in Seattle, I was talking with Mr. Gates Sr. from the Gates Foundation who was telling us what he had seen in the African countries and other countries with this problem so if we could look at that in the future, it would certainly be a good thing to do. Governors, you're at the half way point and you're ready to go down for your year. Think about that. There are a lot of things you have on your plate so move forward with it. Jeanne and I extend our best wishes to DG Ken and his wife Marie for the wonderful event that you had and what you're doing in the district.

**PID Joseph Gaffigan (22-C)** – It was a wonderful weekend, a great social.

First of all, yesterday's informal meeting was really in the nature of a planning meeting, a working session. It wasn't just a council, but you had your advisors who could make it and anyone else who was invited to participate as you reviewed our Policy and Procedures Manual and the Constitution and By-Laws. You listened, you accepted input and you came up with a plan that said that we are now going to convene meetings of the Finance Committees and other resources within the Multiple District, consult other resources available to finish this, to do it and do it right. I compare it to an informal session at Lions International. When we go into a board meeting, committees meet separately and all committees come together for informals and we vet everything that we, who are relevant to the decisions being made, then have input. By the time it gets the final vote, it's a "*fait accompli*" because proper resources, proper planning and everyone who had to be in the room were there for comment. It's a great model and I congratulate you for undertaking the effort and being willing to work and listen as well. Listening is as important as speaking.

Secondly, the parade. Your report indicated that we are working hard on planning the 2012 parade. I am not entirely comfortable with that. I know the check for the balance of the grant from last year has been sent by the PR Chair from Lions International. This year's parade for 2012 is going to be handled primarily by MD 24. It's their turn to organize and PDG Woody has said that we need to get together and work on this because nothing's happening. We need our Council and our leadership to determine who is and isn't working on this from MD22 and 22C and let's get that team in place with PDG Woody as soon as possible. It can't wait for January. There is a lot of planning that has to go into that, including how to raise money. We're not going to get as much money from Lions International. That's a priority item.

Finally, on the PDG banquet, as anything else in this association and in your clubs whether you are the newest Lion or the oldest and no matter what position you held, the Lions Code of Ethics still apply: Be careful with your criticism, Be liberal with your praise, Build up and don't tear down. I agree with PIP Clem. Some of the e-mails took me aback. I think we need to bite our tongues and don't hit the "send" button when we send some of them. It doesn't matter how many past district governors want to attend. All should be given the opportunity to attend. Very little involvement from the Convention Committee needs to happen, except to give the information of when and where we're going to have the event to put on the ticket order form or in your newsletter.

Recognition is something we all like. This is the year of the family - service our family and that includes our past district governors too. It shouldn't be all or nothing. No past governor has to go and anyone who would like to go ought to have the opportunity.

**PID Darley Travers (22-B)** - DG Ken, you had a great weekend and we appreciate it. I would certainly echo what's been said by PID Joe, ID Ted and PIP Clem. If we have a PDG banquet, I am going to be there and I think that it would be an honor for any past governor to be there.

**CC Bob Muchow (22-A):** The next Council of Governors meeting will be the Mid-Winter Conference in Salisbury on February 4th. The main focus will be the Multiple District Convention, but some committees will be invited to also participate with their reports if it's appropriate for that meeting, probably not all. Of course, it is an open meeting so it would be fine.

**Benediction** – DG Owen Landis (22-A) gave the benediction.

**Adjournment** - The meeting was adjourned at 9:55 a.m. by CC Bob Muchow (22-A).

Respectively Submitted,  
Administrative Assistant Barbara Brimigion